	Sweet 16	Elite 8	Semifinal	Final	Winner
Manager - Employee Relationship	Knows each team member, their goals, personal interests, families, etc. Welcomes suggestions and feedback.	Knows each team member, their goals, personal interests, families, etc.	Knows each team member, their goals, personal interests, families, etc.	Knows each team member, their goals, personal interests, families, etc.	Knows each team member, their goals, personal interests, families, etc.
	Translates business objectives into accountable and actionable goals for each team member.	Translates business objectives into accountable and actionable goals for each team member.			
	Maximizes the strengths of all team members.				
Recognition & Rewards	Recognize the value of each employee: trust and autonomy.	Realize that recognition and rewards are not a one size fits all approach.	Realize that recognition and rewards are not a one size fits all approach.		
	Realize that recognition and rewards are not a one size fits all approach.				
	Look for opportunities within the department & area to recognize the team or individuals.	Recognize the value of each employee: ask opinions and involve in decision making.			
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Growth & Development	Discuss performance on an ongoing basis - immediate and consistent.	Discuss performance on an ongoing basis - immediate and consistent.	Discuss performance on an ongoing basis - immediate and consistent.		
	Create a customized development plan with each employee.				
	Offer cross-training opportunities to learn skills of complementary positions.	Utilize assessments to identify employee strengths and build on them.			
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Opportuntity for Advancement	Managers discuss their direct reports' career goals with leadership.	Co. has clearly mapped career progression paths addressing linear & non-linear movement.	Manager renders himself/herself obsolete to encourage promotion of direct reports as & demonstrate readiness for new challenges/opportunities.		
	Co. has clearly mapped career progression paths addressing linear & non-linear movement.				
	Managers involve and consult employees in strategy planning, i.e., what should we be doing?	Manager renders himself/herself obsolete to encourage promotion of direct reports as & demonstrate readiness for new challenges/opportunities.			
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